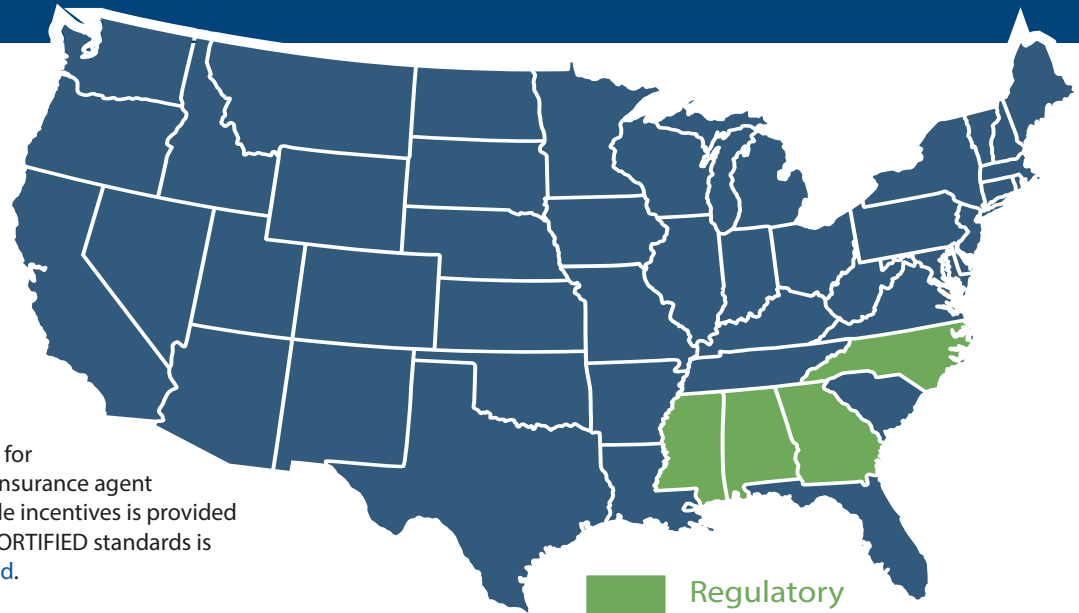




FORTIFIED Home™: Hurricane Financial Incentives

Laws and regulations providing insurance and other financial incentives to lower the cost of a home's property insurance wind premium and retrofitting expenses are in effect for using FORTIFIED Home™: Hurricane building standards in specific areas within Alabama, Georgia, Mississippi and North Carolina. The quickest way for individual homeowners to find out if they are eligible for FORTIFIED Home incentives is to ask their insurance agent or company. A general overview of available incentives is provided here, while additional information about FORTIFIED standards is available at www.disastersafety.org/fortified.



Regulatory Incentive Programs

ALABAMA

In 2009, Alabama passed legislation (Alabama Act 2009-500, now codified as Ala. Code §§ 27-31D-1) requiring Alabama-admitted insurance companies to provide discounts to homeowners in specified coastal counties that receive a FORTIFIED Home™ designation. FORTIFIED incentives are available for eligible properties, which generally include one- and two-family detached dwellings. The dwelling must have been designated as meeting applicable standards and requirements of the FORTIFIED Home™ program.

For additional information, please contact your local insurance agent.

GEORGIA

In 2013, the Georgia Underwriting Association adopted a mitigation program that recognizes IBHS's FORTIFIED Home™ program by providing credits for the wind peril under the homeowners and dwelling programs. To obtain the credit, policyholders must produce a document from IBHS which certifies that the home was constructed to the IBHS FORTIFIED Home™ standards. Three levels of credits for FORTIFIED Home™ designations are available: 5% for Bronze, 7.5% for Silver, and 10% for Gold. For more information, please visit the Georgia Underwriting Association website at www.georgiaunderwriting.com.

MISSISSIPPI

In 2012, the Mississippi legislature passed HB 1410, which requires Mississippi-admitted insurance companies to provide discounts to homeowners in specified coastal counties whose houses receive an IBHS FORTIFIED Home™ designation. Each insurance company's discounts are different, so homeowners should contact their agent or insurer for specific details.

The Coastal Retrofit Mississippi project is a \$27 million grant program funded by the Federal Emergency Management Agency (FEMA). The program will cover up to 90 percent of the costs to retrofit single-family detached homes in Hancock, Harrison and Jackson counties using IBHS's FORTIFIED Home™ standards. For more information about the Coastal Retrofit Mississippi project, visit www.coastalretrofitms.org.

Windstorm premium credits also are available for three levels of FORTIFIED Home™ designated houses with policies written by the Mississippi Windstorm Underwriting Association (MWUA): 17% for Bronze, 25% for Silver, and 30% for Gold. More details about the MWUA's credits can be downloaded at www.msplans.com/MWUA/Index.htm.

NORTH CAROLINA

In 2010, the North Carolina Rate Bureau submitted a rate filing to the North Carolina Department of Insurance that included FORTIFIED wind mitigation incentives. FORTIFIED incentives are available for homes in the 18 coastal counties that are designated under the FORTIFIED Home™ program. Details are available from the [North Carolina Rate Bureau](http://www.ncrb.org) at www.ncrb.org.



¹Eligible homes must be evaluated and designated by IBHS in order to qualify for FORTIFIED discounts.

²Homes that meet the 2006 International Residential Code may qualify for non-FORTIFIED mitigation credits.

³These credits do not necessarily apply to policies written in the voluntary market.